

Sustainable Northampton:

Focus on...  **Municipal Governance & Financial Stability**



Goals

Diversify revenue streams to support municipal operations

Minimize the adverse municipal fiscal impacts of development

Maximize use and return on targeted tax incentives and other state programs to support the city's economic goals

Align school district and all department budgets and policies with Sustainable Northampton goals and objectives

Photos: Northampton Fire Dept ambulance, courtesy www.northamptonfire.org; TIF recipient Kollmorgen's new facility at Village Hill; Welcome to Northampton sign, Route 9; Survival Center in city maintenance facility on Prospect Street

Diversify revenue streams to support municipal operations

how our budgets are supporting this goal

FY 2011	FY 2012
Lilly Library has established a long range plan to ensure the library's basic services even through years of municipal fiscal cutbacks.	
Recreation re-assesses program and usage fees to ensure affordability and sustainability, Add new programs to increase revenue streams, seek grants and sponsorships to fund programs. <u>New in FY2011</u> : Winter Junior Team Tennis, 7/8 grade basketball league, Zumba, Playwell Lego Programs, Cooking class, Doll Making, Additional Water Aerobic Class.	<u>New in FY2012</u> : Adult Quick Start Tennis (to learn next to your child), Northampton Family Fourth Celebration.
Treasurer Invests funds at highest possible yield taking into account safety and liquidity.	
Planning works to identify and develop municipal sites to lease for wireless towers to diversify municipal income streams.	
Veterans Services created a District serving 8 Hampshire county communities, each of which pays an assessment to reduce the city's administrative costs.	
	Veterans Services will be advocating for state legislation to reduce burden on municipalities, especially those which host a VA facility.

...continued

FY 2011	FY 2012
Fire utilizes service based user fees to support operations and reduce the overall burden to the tax base. Examples of these user fees include fire prevention fees, hazardous materials response cost recovery and ambulance transport fees. In total these revenue streams produce over 2.1 million dollars in revenue in a year.	
Dispatch uses State 911 Support and Incentive grant to supplement budget for overtime and purchase equipment/office supplies.	
Planning helped Smith Vocational & Agricultural High School diversify its income stream through leasing site for cell tower.	
Mayor, Central Services sign long-term lease of city maintenance buildings on Prospect Street to the Survival Center, which will pay all building maintenance for the duration of their occupation of city space.	

Minimize the adverse municipal fiscal impacts of development

how our budgets are supporting this goal

FY 2011

FY 2012

Planning performs analysis and encourages community discussion on what development and housing patterns have positive municipal fiscal impacts and what patterns have negative impacts.

Energy Officer secured authority for City to issue \$1.6 million in low-interest (1.7%) Qualified Energy Conservation Bonds to finance \$6.2 million in energy efficiency capital improvements, and \$261,000 in low-interest (1.7%) Clean Renewable Energy Bonds to finance 100kW solar-electric array at SVAHS.

how our budgets are supporting this goal

FY 2011

FY 2012

Mayor, CEDO and Council arrange and approve TIF for Kollmorgen, which secured their continued presence as a major employer in Northampton and an addition of new jobs.

Coca Cola agrees to pay for improvements in DPW's pump station as part of deal to expand production

Maximize use and return on targeted tax incentives and other state programs to support the city's economic goals